

Accredited by NAAC with 'A' Grade		
Course	МВА	
Semester	4	Export Marketing Promotion
Total Marks:	15	

Q.1. Write answers for any two questions from below. (5 marks each – Word limit – 500)

- A. What are "Towns of Export Excellence"? What are the facilities granted to them?
- **B.** State three important highlights of the Exim Policy and explain how it will help the exporter.
- **C.** Explain in detail various stages in the process of global marketing research.

Q.2. Write short notes on all of the following topics (1 mark each - Word limit - 100)

- A. What is export obligation?
- B. What is MNCs?
- **C.** What is internet call?
- **D.** What is non-tariff?
- E. Government Incentives



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Course	MBA	
Semester	4	Export Marketing Promotion
Total Marks:	15	

Q.1. Write answers for any two questions from below. (5 marks each – Word limit – 500)

- A. Give highlights of the foreign trade policy 2009-14 in detail.
- **B.** Write detailed note on Manufacturer exporter.
- **C.** Discuss the role and significance of branding in export marketing.

Q.2. Write short notes on all of the following topics (1 mark each - Word limit - 100)

- A. What is video conferencing?
- **B.** What is interactivity?
- **C.** Financial Development Plan
- **D.** What is Tariff?
- E. Define fluctuations.